



November 26, 2013

To Our Valued Customers:

Over the last 12 months, most of our suppliers have passed on significant price increases. We have been able to keep prices stable through this last year but must pass on a 3.5% average increase on products effective January 1st, 2013.

Our primary goal is to provide our customers with quality products at competitive prices. We will continue to negotiate with our suppliers the best pricing possible to allow all of us to be competitive and prosperous.

We wish to thank you for your valued business and look forward to working with all of you in 2013.

If you have any questions, please contact your local sales representative, email to sales@fiberlay.com or call our offices at (800) 782-0660.

Respectfully,

Scott MacIndoe

**Scott MacIndoe
CEO/President
Fiberlay, Inc.**